

Annual Report



APRIL 2024

2023



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President's Message

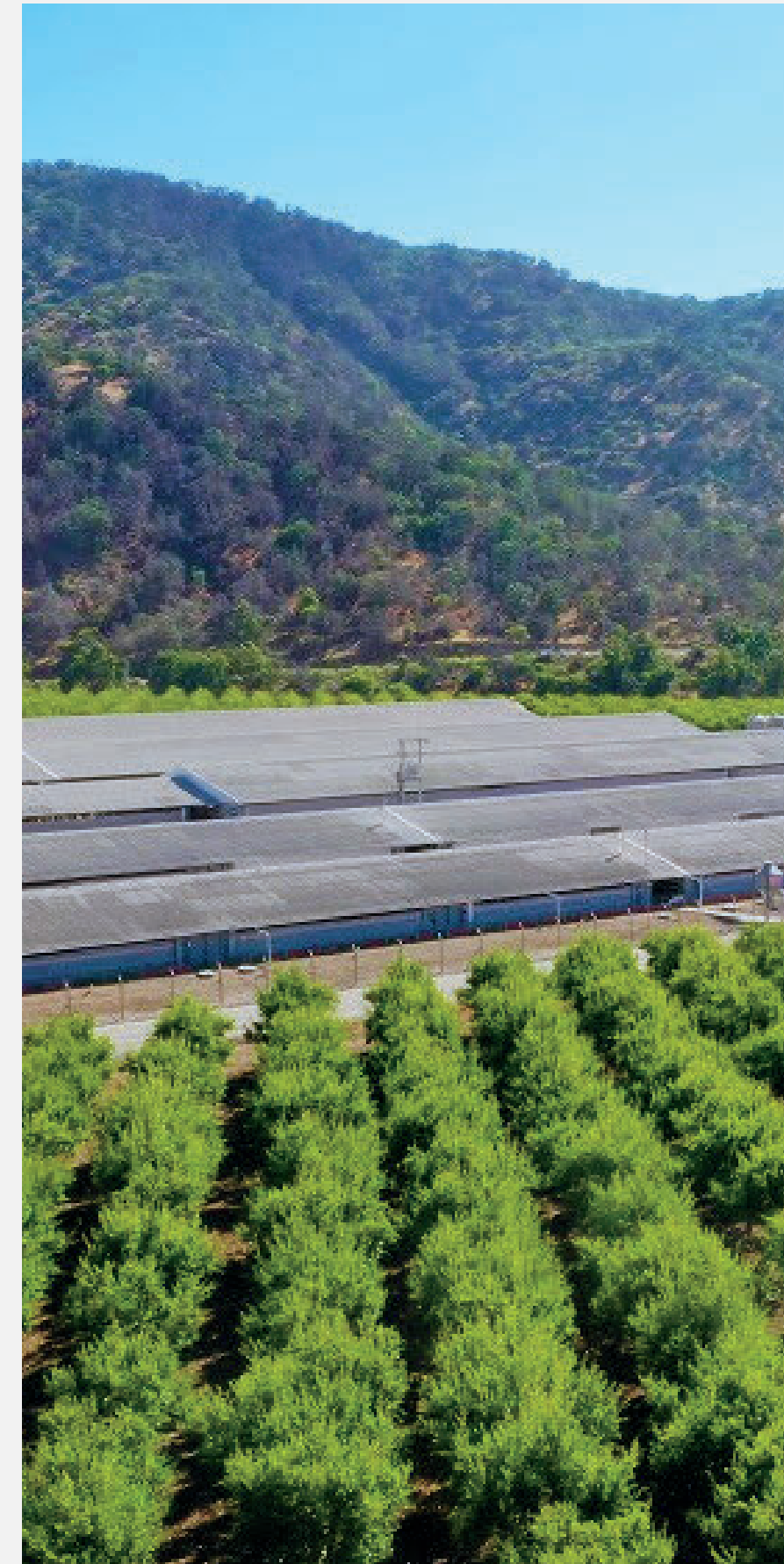
2023 was not an easy year for pork and poultry producers. High production costs coupled with weak international prices in a sluggish post-pandemic global economy continued to impact companies' bottom lines. The high cost of financing only made matters worse. On top of it all, poultry producers had to deal with the effects of the spread of Avian influenza throughout the world, which ended up impacting Chile's production during the first half of the year, and hence, our exports.

But even in this adverse scenario, a series of positive aspects signal a better outlook for 2024 and invite us to invest in an increasingly sustainable pig and poultry industry, contributing to food security by providing high quality natural protein to families in Chile and around the world.

First, low prices and high costs mean that we need to be very **efficient** when using our resources, an essential component of an increasingly sustainable production. The efficient use of raw materials in our animals' feed, water efficiency and reuse throughout the production chain, and the development of biofertilizers from our animals' solid waste and slurry are concrete examples of this.

The African swine fever outbreak in Asia, Europe, and Central America, on top of the arrival of Avian influenza, forced us to strengthen **biosecurity** measures at our farms. Although Chile's geography protects it from many diseases that could impact animal production, the arrival of Avian influenza was a call to double down on our efforts both nationally and at farms.

Today, being able to reach diverse markets with our products is the key to staying competitive. Continue to push for **the opening of new destination markets**, as well as improving our existing trade agreements is undoubtedly one of the Chilean agriculture industry's greatest challenges. The ratification of Chile's entry into the CPTPP was therefore great news for the sector, as it allows us to preserve our competitiveness in the markets of signatory countries.



President's Message

Today, our challenge is to at long last open the Vietnamese market to our meat and promptly ratify Chile's modernization agreement with the European Union. Similarly, we must safeguard our international relations and Chile's strong position: free trade that promotes free competition and thus benefits consumers with access to higher quality goods and services at better prices.

An increasingly important factor is the sector's **competitiveness**. There is no doubt that we must move towards an ever more sustainable industry, but aware of the possible pitfalls these demands may imply, pushing our producers out of the market. We must remember that Chile has opted for an open economy where each sector faces not only domestic competition but also from all the countries that export their products to Chile and the world. This is where the authorities should be mindful to hold imported products to the same standards as domestic ones. The new odor emission regulation for the pork industry sets strict emission standards for our producers, but since there is no clear land use planning regulations, it is a good example of a regulation that could hinder the sector's competitiveness if the requirement is not the same for both importers and Chilean producers.

Lastly, we must support and encourage **public-private collaboration**, which in the past has delivered great results for the industry while allowing the meat export sector to grow and contribute to Chile, especially to its rural communities. Working together with the ministries of Environment, Agriculture, and Foreign Affairs is the key to continue developing a pork and poultry sector that allows us to continue providing natural, high quality proteins to families in Chile and around the world.

Juan Carlos Domínguez C.
President
Asociación de Exportadores de Carnes A.G.
ChileCarne





Our Association



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ChileCarne

About Us

The Chilean Meat Exporters' Association, ChileCarne, created in 2016, brings together pork and poultry producing and exporting companies, which represent 93% of Chile's meat exports in value. Its current members are Agrosuper, Coexca, Comafri, Maxagro, Sopraval, and ProPavo, with Preciza Frozen and Multifrigo as collaborating partners.

Purpose

To promote Chilean pork and poultry production and exports being a technical partner for the industry, facilitating public-private work, advancing a sustainable white meat industry, and promoting Chilean pork and chicken internationally.

Vision

To position Chile as a top-quality poultry and pork supplier, with high standards of health, safety, biosecurity, and sustainability.

Empresas Socias



Socios Colaboradores





JUAN CARLOS DOMÍNGUEZ
President



PÍA BARROS A.
*Communications Manager,
Marketig and Studies*



RODRIGO CASTAÑÓN G.
Business Manager



DANIELA ÁLVAREZ G.
Sustainability Manager



CAROLINA LARRAÍN B.
Poultry Health Manager



IGNACIO MARCHANT V.
Head of Pig Health



SIMÓN ARAYA C.
*Head of Animal Nutrition
and Strategic Projects*



MATÍAS ANDRADE H.
*JHead of Innovation and
Development Projects*



FRANCISCO LORENZO U.
Foreign Trade Manager



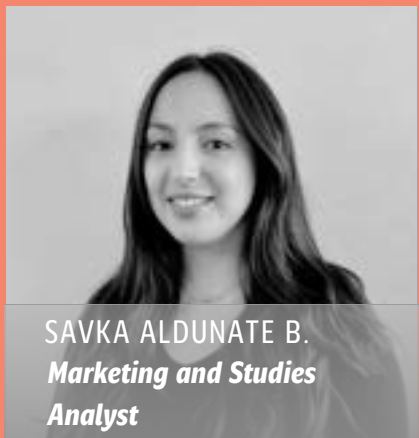
MIGUEL ADASME G.
Head of Industrial Area



SOFÍA ALESSANDRI
Foreign Trade Officer



CATALINA CONTRERAS
Industrial Area Officer



SAVKA ALDUNATE B.
*Marketing and Studies
Analyst*



MARÍA IGNACIA ESSEDIN
Sustainability Analyst



RENZO BOCCANEGR P.
*Head of Sustainability
Projects*



GONZALO ROCHA I.
Field Operations



FRANCISCO RODRÍGUEZ L.
Field Operations



PATRICIO SAAVEDRA O.
*Head of Administration and
Finance*



MARÍA LUISA MELLA
Accounting Assistant



NAYIVER ARAYA B.
Administrative support

Our Team



Pillars of Action and 2023 Milestones



Foreign trade: strengthening and opening new markets



Promoting Chilean pork and poultry production and exports through health and commercial management is the central pillar of ChileCarne's work, which has made it possible to open, maintain, and diversify destination markets.

A major milestone of 2023 was the market's swift recovery after the Avian influenza outbreak, which allowed poultry exports to resume in a short period of time. Public-private collaboration between ChileCarne, the Agricultural and Livestock Service (SAG), and producers to negotiate zoning protocols with primary destination markets was instrumental to quickly overcome adversity. Thanks to the joint implementation of an emergency and monitoring plan the outbreak was contained and Chile was declared disease-free after just six months. It should be noted that none of the 167 small producers involved in the Wetland Biosecurity Program tested positive for Avian influenza, proving the effectiveness of the measures implemented.

Similarly, in a public-private effort to guarantee the continuity of pork exports in the event of an African swine fever outbreak, Chile began negotiations to implement a pig zoning protocol with South Korea, a vital market for pork exports. Negotiations with South Korea should conclude in 2024, and we hope to negotiate a similar protocol with Japan and China.

Regarding new market openings, ChileCarne has continued working to obtain health clearance for exports to Vietnam, a long-standing and difficult negotiation process that has required hard work together with the SAG, and which was bolstered in 2023 by the visit of the Chilean Minister of Agriculture, Esteban Valenzuela, to Vietnam and from high-level Vietnamese officials to Chile to finalize the clearance process and begin exports. The continued efforts of both the public and private sector reflect Chile's clear intention to open this market as soon as possible and move forward with negotiations with other ASEAN markets, such as Indonesia and Thailand.



Foreign trade: strengthening and opening new markets



The rise in exports to the Philippines shows how important these new markets are. Chile was finally cleared to export chicken and pork to the Philippines three years ago, and exports have steadily increased ever since.

Additionally, ChileCarne's technical team has made tremendous efforts to cement our existing market presence and increase exports. In 2023, more than 200 audits were conducted to verify compliance with international standards. This groundwork covers a broad spectrum of requirements from relevant markets such as the United States, the European Union, South Korea, China, Costa Rica, and El Salvador. This technical compliance is very important for the association, and has been supported by the collaboration of experts on pre-audits and the implementation of advanced animal welfare and food safety practices, including waste management and water quality.

Last but not least, ChilePork, the sector brand developed with the support of ProChile, continued its efforts to position Chilean pork in the Asian market through a series of actions. The brand organized a seminar and networking event in Japan on the occasion of the CPTPP's entry into force, as well as cooking master classes in China, Japan, and South Korea for chefs, decision makers, and influencers to learn about and taste the quality of Chilean pork. In China, ChilePork was able to bring in Wines of Chile, Salmón de Chile, and ChileMussels to organize joint events during ChileWeek to showcase the country's diverse and comprehensive food export offer.



04/04/23 →

Juan Carlos Domínguez, President of ChileCarne and member companies' representatives met with 13 pork importers from China's Qinghai province.

18/04/23 →

ChileCarne took part in the business seminar "Trade, economic, and business cooperation between China and Chile," attended by importers and government officials from China's Yantian district.

12/06/23 - 27/06/23 →

Rodrigo Castañón, ChileCarne's Business Manager joined a public-private mission to China, Japan, and South Korea led by the Agricultural and Livestock Service (SAG).

04/07/23 →

ChileCarne attended the United States' 247th anniversary Independence Day celebration, hosted by the US Ambassador to Chile, Bernadette Meehan.

22/09/23 →

ChileCarne joined the Japanese Ambassador to Chile, Shibuya Kazuhisa, on his visit to Agrosuper's facilities and the Rosario processing plant (O'Higgins Region).

24/09/23 - 27/09/23 →

ChileCarne met with an official delegation from Vietnam's National Assembly, led by its vice-president and the country's Ambassador to Chile, Pham Truong Giang.



09/10/23 - 18/10/23 →

Rodrigo Castañón, ChileCarne's Business Manager, joined a public-private mission to Vietnam, South Korea, and the Philippines led by the Minister of Agriculture, Esteban Valenzuela.

16/10/23 - 18/10/23 →

ChileCarne was part of the inauguration and other activities of "Chile Week China 2023," attended by senior government officials.



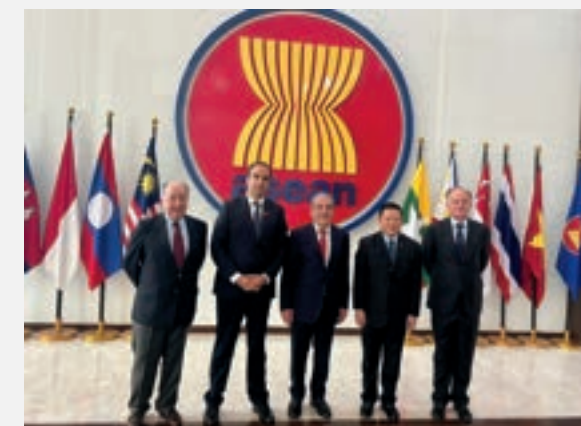
07/11/23 →

ChileCarne joined the Philippine Ambassador to Chile, Celeste Balatbata, on her visit to learn more about Chile's pork production model.



13/11/23 - 15/11/23

Juan Carlos Domínguez, President of ChileCarne and the Chile Indonesia Council met with the Association of Southeast Asian Nations and attended the first meeting of the Chile-Indonesia Business Council.



COMEX

09/03/23 →

ChilePork organized a networking event with more than 50 pork importers to celebrate China's post-COVID reopening.

11/05/23 - 12/05/23 →

ChilePork held a cooking master class for prominent chefs and a matchmaking event with meat importers in Seoul, attended by the Chilean Ambassador to South Korea, Mathias Francke.

16/05/23 →

ChilePork organized the seminar "Benefits of the CPTPP's entry into force" for pork importers in Tokyo, inaugurated by the Chilean Ambassador to Japan, Ricardo Rojas.

17/05/23 →

ChilePork held a cooking master class for prominent chefs in Shanghai, which was attended by the Chilean Ambassador to China, Mauricio Hurtado.

19/08/23 - 20/08/23 →

ChilePork took part in the Feria Costumbrista del Chancho, the biggest winter festival in Chile, organized by the Municipality of Talca and Coexca. The fair featured a Korean cooking show led by chefs Tuni and Rodrigo Baraño.

27/09/23 →

ChilePork hosted a cooking master class for chefs, restauranters, and food influencers, attended by the Chilean Ambassador to Japan, Ricardo Rojas.



13/10/23 →

ChilePork held a business matchmaking event and a cooking show for pork importers, media outlets, and influencers attended by the Chilean Ambassador to the Philippines, Álvaro Jara.



17/10/23 →

ChilePork, alongside ProChile, Wines of Chile, and ChileMussels held a cooking master class attended by the Chilean Minister of Agriculture, Esteban Valenzuela.

19/10/23 →

ChilePork, alongside ProChile, Wines of Chile, and SalmonChile, held a matchmaking event for over 95 importers, attended by the Undersecretary of International Economic Affairs, Claudia Sanhueza and the Chilean Ambassador to China, Mauricio Hurtado.

16/11/23

ChilePork was part of ProChile's 15th anniversary of its "Sector Brands," which was celebrated with a cooking show with prominent chef Mikel Zulueta.



ChilePork

Animal Health



2023 saw several advances related to animal health in pig and poultry production. One of the most remarkable achievements was the adoption of the Official Poultry Biosecurity Standard and its publication in Chile's Official Gazette, which establishes a clear and robust regulatory framework for large- and small-scale operations. This step not only demonstrates ChileCarne's commitment to advanced biosecurity practices, but also assures international markets of the safety and quality of Chilean meat. In 2024, a biosecurity standard will be developed for the pig sector.

The Wetland Biosecurity Program is part of the poultry standard and includes training in biosecurity practices especially designed for small producers and those in high-risk areas such as wetlands near commercial poultry production facilities. Regular audits and technical support not only ensure the effective implementation of the program, but also strengthen existing infrastructure to withstand and respond to potential health emergencies.

African swine fever continues to be a risk for the pork sector in Chile and around the world, which is why we have continued and strengthened the BIOREP Program, designed to improve biosecurity in pork production. The program puts special emphasis on input verification and supplier evaluation, thus guaranteeing food safety throughout the supply chain.

At the international level, important progress was made in negotiating zoning agreements for pigs, especially with South Korea. A new model was implemented to negotiate more effectively, ensuring trade continuity even in the event of disease by demonstrating that exported products come from specific disease-free areas.



Animal Health



Although there is still work to be done, these efforts, which include ongoing technical and diplomatic exchange, demonstrate the pork and poultry sector's ability to ensure trade continuity even in the event of an outbreak, reinforcing Chile's image as a reliable supplier.

In 2023, joint efforts by SAG and poultry producers swiftly and effectively eradicated Avian influenza, a success that allowed Chile to recover its disease-free status in just six months. This result was achieved thanks to the timely implementation of preventive and control measures, while updating emergency plans and zoning protocols.

Of particular note in 2023 was the strengthening of the traditional Audit Program to ensure compliance with international food safety and quality standards. ChileCarne's work in this area focused on helping producers stay up to date with the various official requirements and others that arise in the different markets and may impact one or more links of the production chain.

Finally, regarding antimicrobial resistance and the critical importance of responsible antibiotics use, a program was developed to monitor and improve antimicrobial use. This approach is focused on optimizing analytical capacity and adjusting methodologies for effectively monitoring antimicrobial resistance, which reflects the association's commitment to promoting a responsible industry that is mindful of its impact on public and animal health.



23/01/23 →

Juan Carlos Domínguez, ChileCarne's President, attended a special session of the Agriculture Committee of the Chilean Chamber of Deputies to discuss the presence of Avian influenza in Chile.



14/03/23 →

ChileCarne's representatives attended a special session of the Agriculture Committee of the Chilean Chamber of Deputies to discuss the presence of Avian influenza in Chile.

08/05/23 →

ChileCarne's representatives attended a special session of the Chilean Senate Agriculture Committee to discuss the health alert triggered by Avian influenza and its various aspects.

21/05/23 - 25/05/23 →

Juan Carlos Domínguez, ChileCarne's President, and SAG officials attended the 90th general session of the Delegates' World Assembly of the WOA.

03/06/23 - 09/06/23 →

Simón Araya, ChileCarne's Head of Animal Nutrition and Strategic Projects, hosted a delegation of U.S. soybean producers aimed at strengthening business ties and discussing potential partnerships.

13/06/23 - 14/06/23 →

Matías Andrade, ChileCarne's Head of Innovation and Development Projects, attended a meeting that brought together public and private associations involved in the control, eradication, and prevention of ASF in Latin America and the Caribbean held in Asunción, Paraguay.

13/06/23 - 14/06/23 →

Ignacio Marchant, ChileCarne's Head of Pig Health, attended a workshop of the Public-Private Partnerships (PPP) Framework for the control, eradication, and prevention of ASF organized by the UN Food and Agriculture Organization (FAO) and WOA in Panama City, Panama.

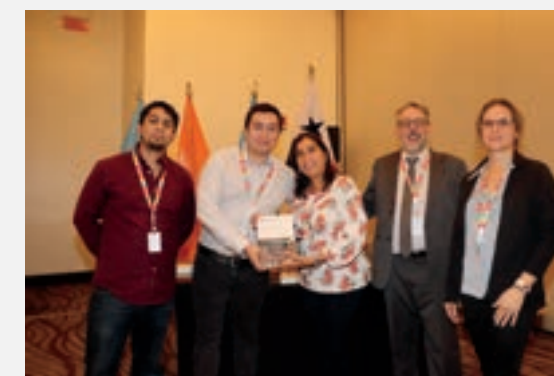
21/06/23 - 23/06/23 →

Carolina Larraín, ChileCarne's Head of Poultry Health, was part of the "26th Central American and Caribbean Poultry Conference 2023" held in San Antonio Belén, Costa Rica.



10/07/23

ChileCarne hosted a webinar featuring Dr. Hans Stein, renowned researcher and academic from the University of Illinois (USA) specializing in pig nutrition.



22/08/23 →

Juan Carlos Domínguez, ChileCarne's President, spoke at the seminar "Avian influenza: emergency management, impact, and preventive measures" held during the 2023 Chilean Agriculture Expo.

26/08/23 - 02/09/23 →

Rodrigo Castañón, ChileCarne's Business Manager, was part of the delegation from Chile and Argentina who visited Denmark to learn more about their pork industry as part of Elanco's Team program.

14/09/23 →

Juan Carlos Domínguez, ChileCarne's President, was part of the public-private delegation headed by SAG's Director, José Guajardo, which visited Bogotá to talk about the Chilean poultry industry at the Colombian Agricultural Institute (ICA).

26/09/23 →

ChileCarne had a speaker at the "First International Conference: Challenges for Uruguayan poultry exports" organized by the Uruguayan Chamber of Poultry Processors in Montevideo, Uruguay.

02/10/23 - 04/10/23 →

Juan Carlos Domínguez, ChileCarne's President, represented Chile at the annual meeting of the International Poultry Council (IPC) held in Chicago, United States.



20/11/23 - 24/11/23 →

Ignacio Marchant, ChileCarne's Head of Pig Health, attended a series of activities in Lleida, Spain to promote prudent and responsible use of antimicrobials in the meat industry.

21/11/23 - 22/11/23 →

Rodrigo Castañón, ChileCarne's Business Manager, was part of the panel "Lessons learned from trade associations in Latin America" at the 333 Experience Conference held in Medellín, Colombia.

29/11/23 - 01/12/23 →

Matías Andrade, ChileCarne's Head of Innovation and Development Projects; and Simón Araya, Head of Animal Nutrition and Strategic Projects, attended the 17th International Seminar on Poultry Diseases and Production in Viña del Mar, Chile.

01/12/23 →

Miguel Adasme, Head of ChileCarne's Industrial Department, gave a lecture on the role of animal welfare in processing plants, particularly those that handle products for export.



14/12/23

ChileCarne and SAG organized a training session about the new platform developed to improve the poultry industry's biosecurity protocols.



Food Security



In 2023, we focused our attention on reforming and updating animal nutrition regulations. Our strategy included working closely with renowned figures in the field of nutritional research, such as Dr. Hans Stein from the University of Illinois in the United States, who is a wealth of information on the latest advances in animal nutrition and health. ChileCarne organized a number of seminars that brought together various sectoral stakeholders to discuss, learn, and apply new knowledge. This was followed by ChileCarne's participation in public consultations and by promoting regulation updates, reflecting the association's commitment to staying up to date regarding meat production.

Additionally, the Dioxin Control Program, which celebrated 14 years of successful implementation in 2023, is a testament to the industry's dedication to public and environmental health risk prevention. Based on a comprehensive approach that includes training, audits, and analysis throughout all production stages, this program has established new quality standards.

Producers' voluntary compliance with these initiatives demonstrates a culture of responsibility and a shared commitment to food security, thus ensuring the integrity of and confidence in Chilean exports.

In 2023, our commitment to food safety transcended national borders with ChileCarne's participation in commissions and subcommissions of the Codex Alimentarius and the World Health Organization (WHO). This international presence allowed us to exchange best practices and knowledge, as well as help draft international food safety policies.

Investment in education and training continued to be a fundamental pillar in 2023. In collaboration with prestigious academic institutions, we implemented educational programs that addressed everything from animal nutrition to health risk management, reinforcing the producers' knowledge and skills. These initiatives not only aim to improve current practices, but also inspire innovations that ensure the sustainability and continued progress of this industry in Chile.



25/01/23 →

Juan Carlos Domínguez, ChileCarne's President, spoke at the seminar "Global Challenges, Science, and Innovation: Dialogues with Leaders from UC Davis and Chile."



09/05/23 →

Rodrigo Castañón, ChileCarne's Business Manager, attended a session of the Health Committee of the Chilean Chamber of Deputies focused on the bill that regulates the distribution of foods fit for human consumption.



13/12/23

ChileCarne was part of the 8th "One Health" Symposium organized by Chile's Institute of Public Health and the Veterinary Medical Association.



Sustainability



In 2023, ChileCarne continued to support pig and poultry producers to stay at the forefront of practices and technologies, including keeping traceable data about their processes and products to guarantee compliance with applicable regulations and existing sustainability standards.

The sector takes into account the following material aspects: efficient use of resources; control of greenhouse gas and odor emissions; promotion of circular economy; due diligence regarding workers and supply chains; and relations with the environment and communities; all of which were identified and determined through processes that involved broad participation by our stakeholders. These aspects are grouped under the four internationally determined dimensions of sustainability: Ethics, Social, Economic/Productive, and Environmental.

In 2023, as part of the Chile Conscious Origin Program led by the Ministry of Agriculture and supported by ChileCarne, poultry and pig producers worked to implement sectoral sustainability standards through Clean Production Agreements (CPAs). As a result of this process, the pork sector reported that 128 farms are complying with 100% of the requirements of the level they chose to adhere to, which means that 94% of Chilean pork production complies with the sustainability standard. Similarly, in late November, poultry producers started the first compliance audits in 159 participating farms. In 2024, all the farms that joined the Program are expected to be certified, while increasing the number of participants from the Chilean poultry production sector.

Regarding regulations for pollutants likely to cause odors in pig farms, the first Pollutant Emission Standard was adopted and published in Chile's Official Gazette during the first quarter of 2023.



Sustainability



The producers, who had been actively helping to develop the standard by providing the Government with essential data regarding improvements to processes and technology implemented over the years, began to introduce actions to comply with the regulation and its timeline.

ChileCarne carried out its strategy to implement the regulation, which includes training for partner companies and staff; coordination with government officials and technology and service suppliers; technical assistance for the association's members; and outreach work with local communities regarding the scope of the regulation and the progress made throughout the different stages of the process.

ChileCarne also reviewed and gave feedback on various proposals being drafted by the government and congress, such as: the National Sovereignty Strategy for Food Security; Law 21,349 on the fertilizer standard; climate change adaptation and mitigation plans; inventory of refrigerants used in the frozen food industry; updating of the Chilean standards for clean production agreements; and amendments to Law 19,300 on odor emissions.

In 2023, ChileCarne continued to provide first instance legal support to its members related to inspections, penalty processes, and training and interpreting of new regulations.

ChileCarne's commitment to continuous improvement, innovation, and the future of production is the inspiration to continue carrying out useful initiatives such as our pork sector sustainability report, which has been published for the last 25 years, and sharing the efforts of our producers to create shared value in their territories.



04/01/23 - 13/01/23 →

ChileCarne was part of the workshops and public consultation process to draft Chile's National Sovereignty Strategy for Food Security organized by the Ministry of Agriculture.

02/03/23 →

ChileCarne joined the Undersecretary of the Environment, Maximiliano Proañoal, on his visit to Maxagro's biodigester in the O'Higgins Region following the enactment of the first Chilean Odor Emission Standard.

09/05/23 →

ChileCarne, the Pork Producers Trade Association (Asprocer), and Universidad de O'Higgins organized the first dissemination seminar about the pork industry's new Odor Emission Standard and Odor Reduction Technology Fair.

12/06/23 →

Daniela Álvarez, ChileCarne's Sustainability Manager, joined the Superintendencia of the Environment's Head of Inspection on her visit to Agrosuper's facilities in San Pedro (Melipilla, Metropolitan Region) after the approval of the new Odor Emission Standard for pig farms.

10/08/23 - 11/08/23 →

Renzo Boccanegra, ChileCarne's Head of Sustainability Projects, attended the training sessions on environmental justice organized by the Third Environmental Court of Valdivia (Los Ríos Region).



24/08/23 →

Daniela Álvarez, ChileCarne's Sustainability Manager, talked about the Chilean poultry and pig industry progress over the last 25 years at the Symposium of the Inter-American Association of Sanitary and Environmental Engineering in Chile.

31/08/23 →

ChileCarne and the Superintendencia of the Environment organized a second workshop to disseminate the guidelines of the new Odor Emission Standard for pig farms.

24/10/23 - 26/10/23 →

Under the Chile Conscious Origin program, ChileCarne was an exhibitor at the first "International Conference and Fair on Agri-food Innovation and Technology, CFIAgrotech 2023."

25/10/23

Juan Carlos Domínguez, ChileCarne's President, took part in the CFIAgrotech 2023's panel "ESG Reporting & Green Financing" to talk about the progress of the Chilean pork industry in this area.



26/10/23 →

ChileCarne and the Superintendence of the Environment held a third workshop to showcase the new platform for reporting compliance with the new Odor Emission Standard for pig farms.

16/11/23 →

ChileCarne was part of a workshop organized by the Ministry of Agriculture and Universidad Católica on the new Climate Change Law and the drafting of an Emission Mitigation Strategy for the Chilean agri-food sector.

20/11/23 - 24/11/23 →

ChileCarne, in collaboration with the Danish Embassy, hosted a delegation of Danish experts exploring opportunities for collaboration with the Chilean pork industry.

27/11/23 - 28/11/23 →

ChileCarne was part of the Symposium “Law on economic crimes and environmental offenses: impact in the industry.”

05/12/23 - 15/12/23 →

María Ignacia Essedin, ChileCarne’s Sustainability Analyst, attended training and workshops on the new Climate Change Law and Climate Governance at the regional and local levels.

15/12/23

ChileCarne took part in the process to update the Chilean standards for Clean Production Agreements.

Key Industry Figures



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Meat Market Jan - Dec 2023

	PRODUCTION	CONSUMPTION	EXPORTS		IMPORTS	
PORK	582.652 Ton cwe	395.399 Ton cwe	297.203 Ton cwe	743.222 Million USD	109.951 Ton cwe	299.882 Million USD
CHICKEN	685.270 Ton cwe	681.560 Ton cwe	110.860 Ton cwe	291.572 Million USD	107.149 Ton cwe	206.883 Million USD
TURKEY	68.524 Ton cwe	57.188 Ton cwe	16.332 Ton cwe	76.214 Million USD	4.986 Ton cwe	19.789 Million USD
BEEF	187.564 Ton cwe	418.884 Ton cwe	23.785 Ton cwe	107.269 Million USD	255.104 Ton cwe	1.441.871 Million USD
LAMB *	22.319 Ton cwe	16.709 Ton cwe	5.725 Ton cwe	34.498 Million USD	116 Ton cwe	749 Million USD
TOTAL	1.546.329 Ton cwe	1.569.740 Ton cwe	453.894 Ton cwe	1.252.774 Million USD	477.306 Ton cwe	1.969.173 Million USD

(*) Lamb, including other birds and meats.

Source: ChileCarne with data from Chilean Customs and the Chilean Statistics Institute (INE).

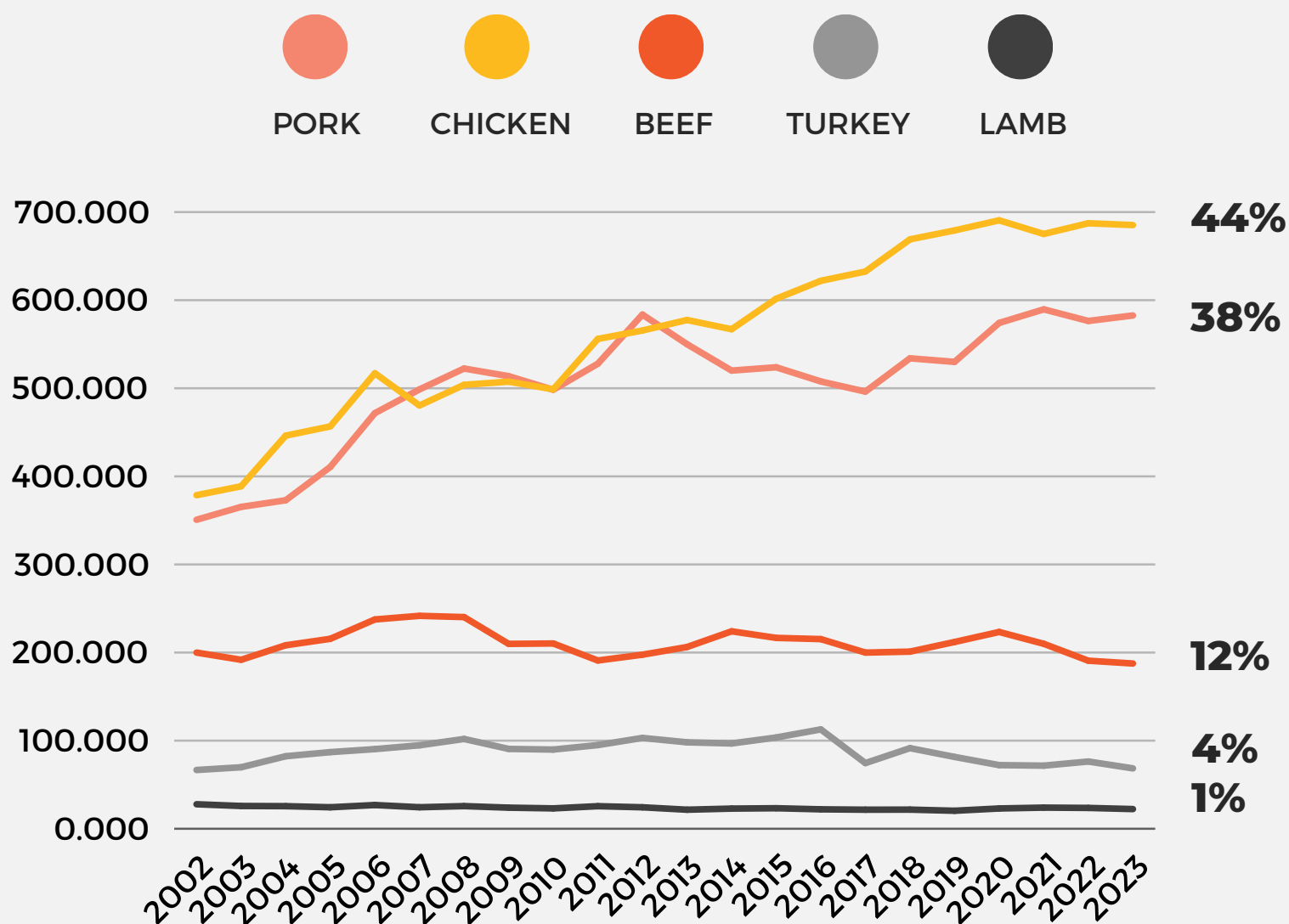
Exported Production share in 2023



Source: ChileCarne with data from Chilean Customs and the Chilean Statistics Institute (INE).

Production Evolution in Tons Cwe

Of the total meat production in 2023, poultry and pork represented 86%.

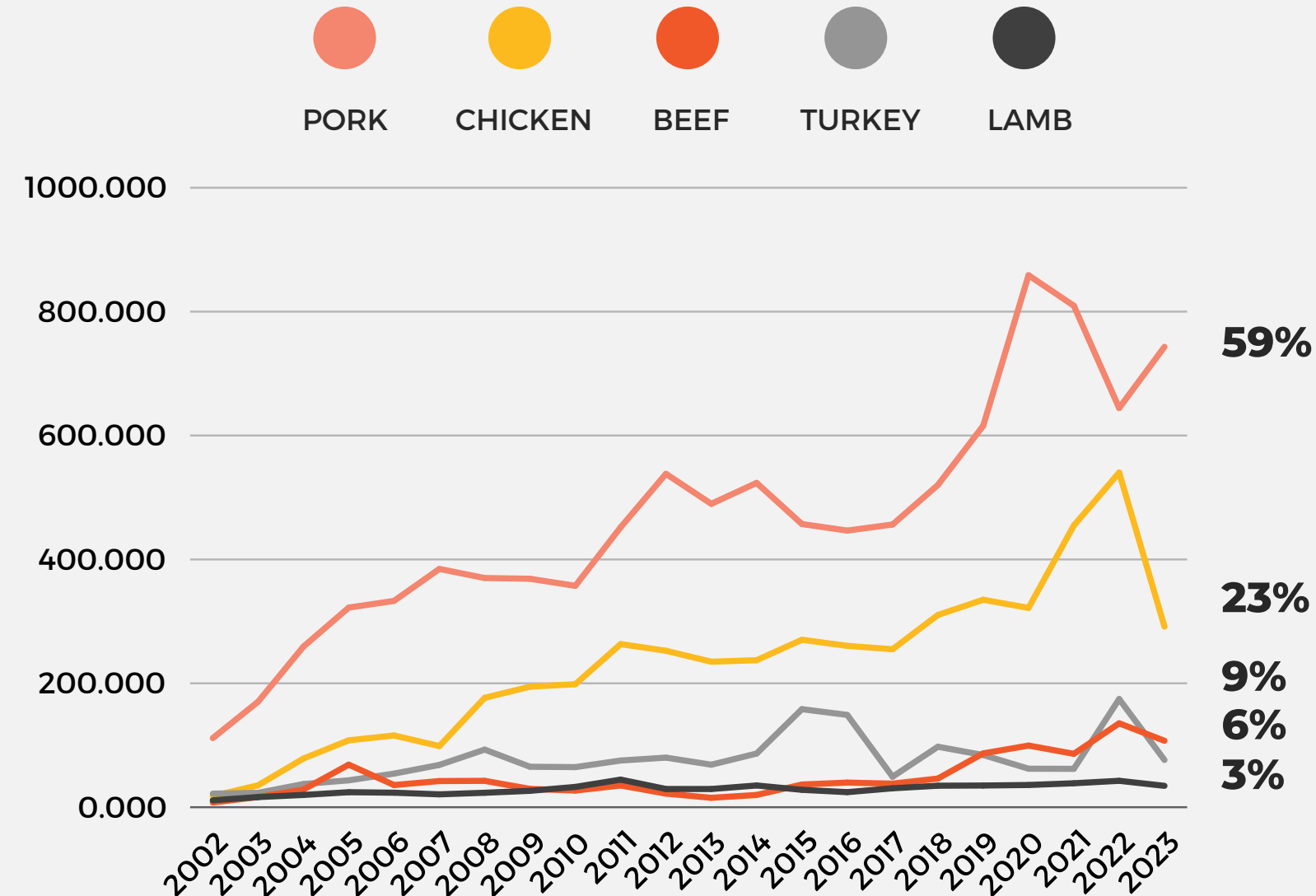


(*) Lamb, including other birds and meats.

Source: ChileCarne with data from Chilean Customs and the Chilean Statistics Institute (INE).

Exports Evolution in Million USD

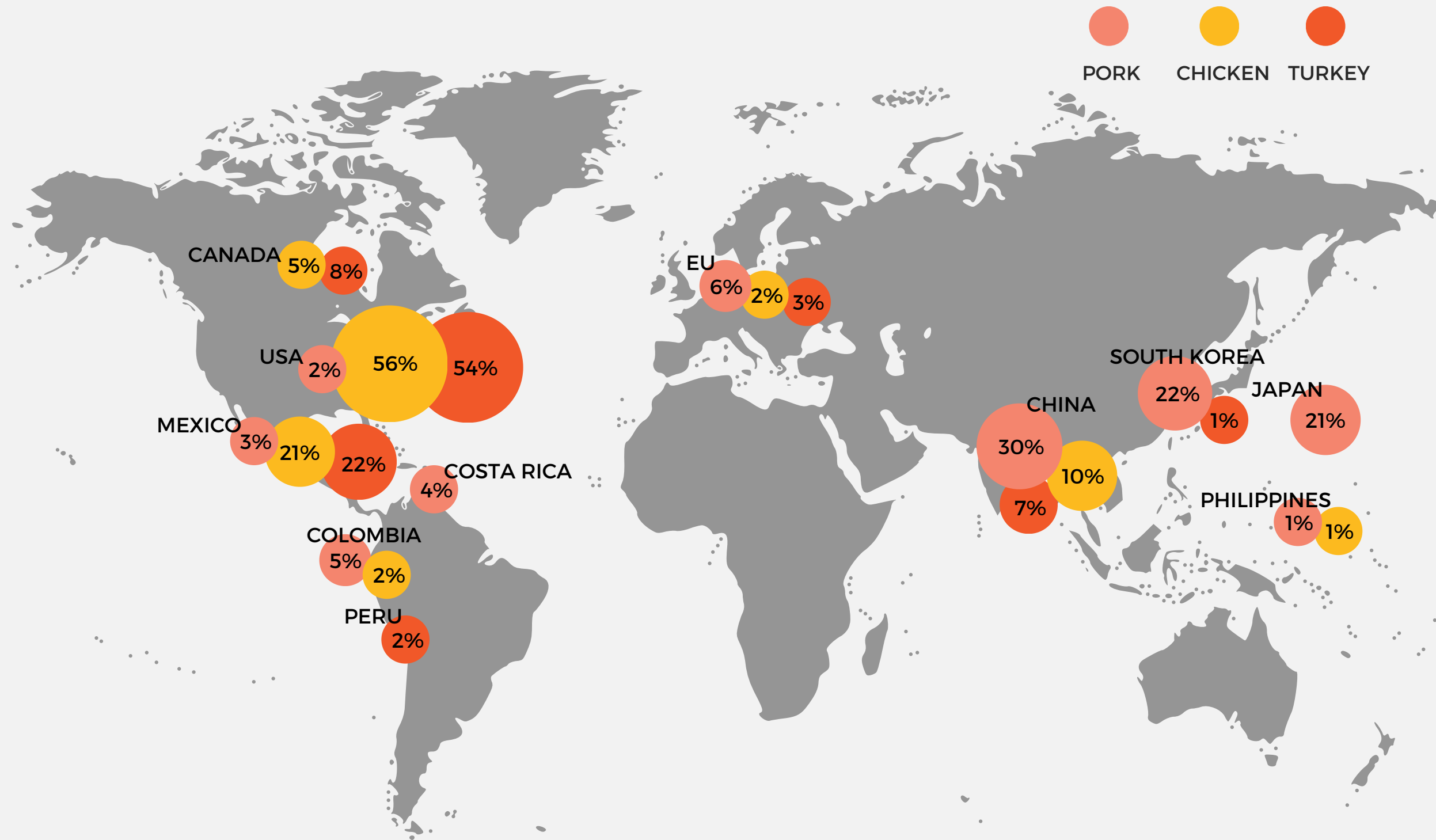
In 2023, poultry and pork represented the 4th food export sector in Chile.



(*) Lamb, including other birds and meats.

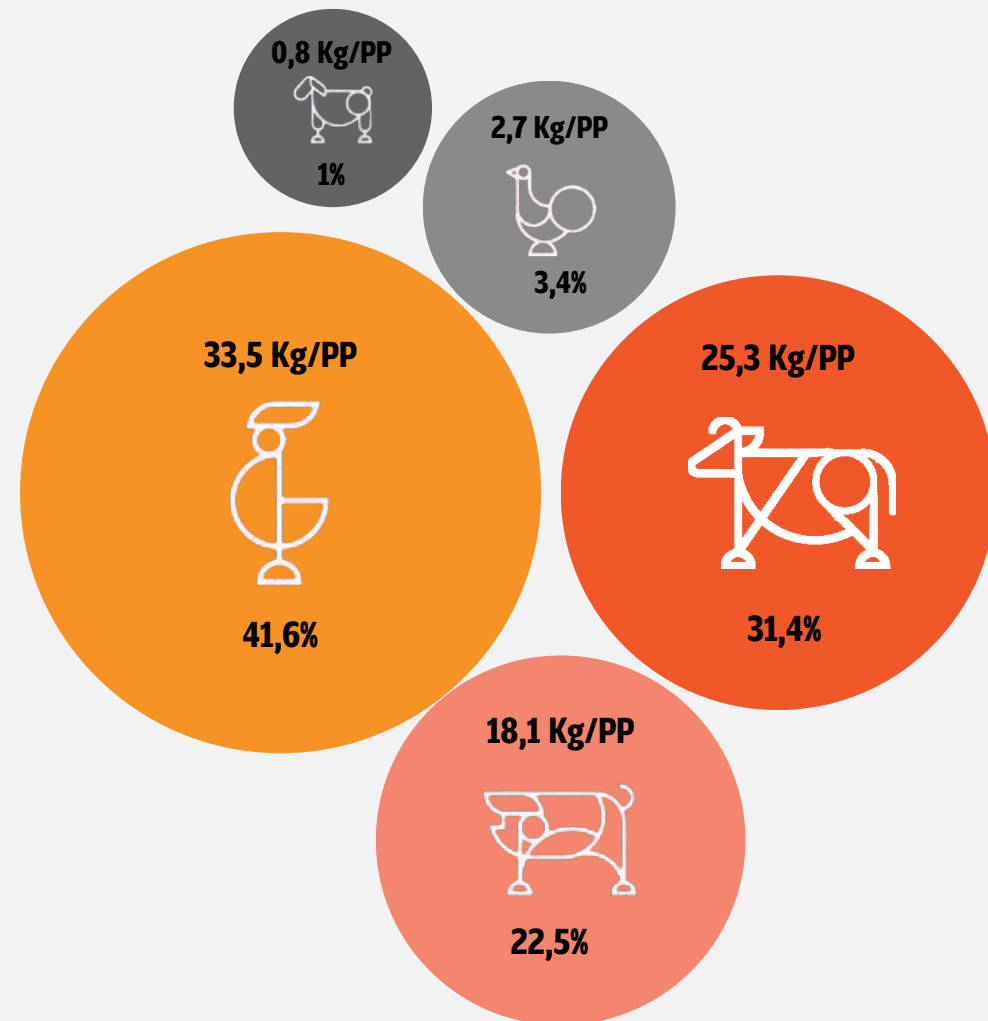
Source: ChileCarne with data from Chilean Customs and the Chilean Statistics Institute (INE).

Export of pork and poultry 2023
Value



Source: ChileCarne with data from Chilean Customs and the Chilean Statistics Institute (INE).

Domestic Meat Consumption in Tons Cwe



(*) Lamb, including other birds and meats.

Source: ChileCarne with data from Chilean Customs and the Chilean Statistics Institute (INE).

World Poultry Meat Export Ranking Tons Cwe

	2023	2024F	Var.
1. Brazil	4.770	1. 4.925	3%
2. USA	3.300	2. 3.308	0%
3. EU	1.715	3. 1.715	0%
4. Thailand	1.105	4. 1.135	3%
5. China	545	5. 550	1%
6. Turkey	450	6. 490	9%
13. Chile	75	13. 100	33%
Others	1.599	1.678	5%
Global Total	13.559	13.901	3%

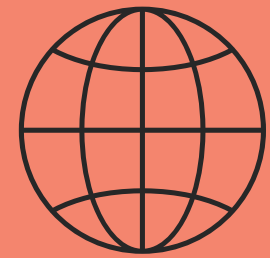
World Pork Export Ranking Tons Cwe

	2023	2024F	Var.
1. EU	3.100	2. 3.100	0%
2. USA	3.070	1. 3.116	1%
3. Brazil	1.414	3. 1.500	6%
4. Canada	1.300	4. 1.310	1%
5. Chile	260	5. 265	2%
5. Mexico	260	5. 265	2%
6. Russia	210	6. 220	5%
7. United Kingdom	180	7. 170	-6%
8. China	92	8. 110	20%
Others	121	129	7%
Global Total	10.007	10.185	2%

Source: USDA.



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